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# International Dermatologists Barometer (wave 4) – La Roche-Posay claim report for

# UK

### Parameters of the study

Number of dermatologists626Fieldwork start date06-Jan-22Sample74Fieldwork end date02-May-22Error margin+/- 10 ptsChannelOnline

## Study managed by A+A

| Claim « La Roche-Posay recommended by »                        |                                |
|--|--------------------------------|
| Number of dermatologists <sup>(4)</sup>                        | Estimation of the total number |
| 626  | of dermatologists recommending |
|  | La Roche-Posay <sup>(5)</sup>  |
| % of dermatologists recommending La Roche-Posay <sup>(3)</sup> | 477                            |
| 84%  | 477                            |

| Claim « La Roche-Posay #1 recommended »    |                |                     |                                 |
|--|----------------|---------------------|---------------------------------|
|  | % of physician | Rank <sup>(2)</sup> | Claim validation <sup>(1)</sup> |
| Most recommended brand                     | 46%            | 1                   | Validated                       |
| Total spontaneous recommendation           | 72%            | 1                   | Validated                       |
| Prompted recommendation                    | 84%            | 1 ex.               | Not validated                   |
|  |                |                     |                                 |
| Most often recommended skincare brand      | 30%            | 1                   | Validated                       |
| Total spont. skincare brand recommendation | 51%            | 1 ex.               | Not validated                   |

| Claim « La Roche-Posay #1 recommended » on spontaneous recommendation |                |                     |                                 |
|---|----------------|---------------------|---------------------------------|
|   |                | 1                   | 1                               |
| Total spontaneous dermocosmetic brand recommendation                  | % of physician | Rank <sup>(2)</sup> | Claim validation <sup>(1)</sup> |
| La Roche Posay  | 72%            | 1                   | Validated                       |
| Eucerin   | 30%            | 2ex                 | -                               |
| CeraVe  | 27%            | 2ex                 | -                               |
| Aveeno  | 24%            | 2ex                 | -                               |
| Bioderma  | 23%            | 2ex                 | -                               |
| Avène   | 22%            | -                   | -                               |

| Claim « La Roche Posay #1 recommended skincare brand » on spontaneous recommendation |                |                     |                                 |
|--|----------------|---------------------|---------------------------------|
|  |                |                     |                                 |
| Total spontaneous skincare brand recommendation                                      | % of physician | Rank <sup>(2)</sup> | Claim validation <sup>(1)</sup> |
| La Roche Posay   | 51%            | 1ex                 | Not validated                   |
| CeraVe   | 39%            | 1ex                 | -                               |
| Aveeno   | 38%            | 1ex                 | -                               |
| Eucerin  | 34%            | 4ex                 | -                               |
| Cetraben   | 31%            | 4ex                 | -                               |
| Cetaphil   | 25%            | -                   | -                               |
| Avène  | 18%            | -                   | -                               |
| Vichy  | 15%            | -                   | -                               |

| Claim « La Roche-Posay #1 recommended for [indication]» |                | (2)                 | (1)                             |
|---|----------------|---------------------|---------------------------------|
|   | % of physician | Rank <sup>(2)</sup> | Claim validation <sup>(1)</sup> |
| Acne _  | 62%            | 1                   | Validated                       |
| Alopecia hairloss                                       | 13%            | 2 ex.               | Not validated                   |
| Atopy dry skin eczema                                   | 30%            | 6 ex.               | Not validated                   |
| Couperosis rosacea                                      | 55%            | 1                   | Validated                       |
| Intolerant reactive or allergic skin                    | 43%            | 1 ex.               | Not validated                   |
| Photoprotection   | 70%            | 1                   | Validated                       |
| Pigmentation disorders                                  | 46%            | 1 ex.               | Not validated                   |
| Problems of aging skin                                  | 49%            | 1                   | Validated                       |
| Psoriasis   | 23%            | 3 ex.               | Not validated                   |
| Seborrheic dermatitis                                   | 19%            | 2 ex.               | Not validated                   |
| Sensitive skin  | 47%            | 1 ex.               | Not validated                   |
| Skin cancer   | 47%            | 1 ex.               | Not validated                   |
| Actinic keratosis                                       | 51%            | 1                   | Validated                       |
| Senile xerosis  | 25%            | 4 ex.               | Not validated                   |
| Dandruff  | 7%             | -                   | Not validated                   |
| Prior or post aesthetic procedure                       | 46%            | 1                   | Validated                       |
| Damaged or injured skin (repair/epidermal healing)      | 39%            | 1 ex.               | Not validated                   |
| Corrective make-up                                      | 34%            | 2 ex.               | Not validated                   |

| Claim « La Roche-Posay, most often recommended for [indication]» |                |                     |                                 |
|--|----------------|---------------------|---------------------------------|
|  | % of physician | Rank <sup>(2)</sup> | Claim validation <sup>(1)</sup> |
| Acne [   | 45%            | 1                   | Validated                       |
| Alopecia hairloss  | 3%             | -                   | Not validated                   |
| Atopy dry skin eczema  | 8%             | 4 ex.               | Not validated                   |
| Couperosis rosacea   | 40%            | 1                   | Not validated                   |
| Intolerant reactive or allergic skin                             | 20%            | 1 ex.               | Not validated                   |
| Photoprotection  | 49%            | 1                   | Validated                       |
| Pigmentation disorders   | 28%            | 1 ex.               | Not validated                   |

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| _  |     |       |               |
|--|-----|-------|---------------|
| Problems of aging skin                             | 32% | 1     | Validated     |
| Psoriasis  | 9%  | -     | Not validated |
| Seborrheic dermatitis                              | 4%  | -     | Not validated |
| Sensitive skin                                     | 22% | 1 ex. | Not validated |
| Skin cancer  | 34% | 1 ex. | Not validated |
| Actinic keratosis                                  | 36% | 1 ex. | Not validated |
| Senile xerosis                                     | 7%  | -     | Not validated |
| Dandruff   | 3%  | 2 ex. | Not validated |
| Prior or post aesthetic procedure                  | 30% | 1 ex. | Not validated |
| Damaged or injured skin (repair/epidermal healing) | 24% | 1 ex. | Not validated |
| Corrective make-up                                 | 16% | 2 ex. | Not validated |

#### Note:

- (1) Claim is considered validated if La Roche-Posay is the only brand #1 (1 ex. leads to a non validation)
- (2) The rank is based on a statistical analysis validating significant differences between La Roche-Posay rank and competitors. Physician could answer "other brands" in prompted questions (without specifying the name). If the percentage of recommendation of "other brands" is greater than the percentage of recommendation of La Roche-Posay, then the rank is not displayed
- (3) Based prompted recommendation (4) Based on A+A and/or official sources
- (5) The estimated number of dermatologists recommending La Roche-Posay is estimated based on the following calculation :

[% recommending LRP-Error margin]  $\boldsymbol{x}$  number of dermatologists in the country

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from the results of the barometer wave 4